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## Hewlett Packard & TOWER Software Partner to Deliver Enterprise Storage Solution



TOWER Software is pleased to announce that they are partnering with HP to seamlessly integrate HP StorageWorks RISS and TRIM Context. The integration will see TRIM Context contextually managed documents stored in the secure and highly scalable storage that HP RISS provides. Documents at every stage of their lifecycle can be stored in TRIM Context and HP RISS, from those undergoing active development (revisions) during

the collaborative stage, through to those declared as final records.

HP is one of the world's leading technology and technology services delivery companies. HP serves a range of customers from home users through small and mid-sized businesses and enterprises, to major public sector organizations. There is a perspective of HP often only seen and fully appreciated by its customers and technologists – that of HP as a leading provider of data storage systems.

One of the most innovative recent products produced by HP's Storage Division is RISS. HP RISS, or more formally, the HP StorageWorks Reference Information Storage System (RISS), is a high-performance solution that simplifies long-term data management, reduces costs of data storage and addresses regulatory and retention demands. HP RISS is a specialized storage device with purpose built companion software to exercise its abilities and deliver their value for customers. RISS reduces costs and addresses many aspects of the growing list of regulatory and retention requirements.

Partnering around HP's information lifecycle management (ILM) strategy, TOWER Software is a member of HP's Information Lifecycle Management Partner Program, a specialist program of the HP Developer and Solution Partner Program (DSPP). Working together, HP and TOWER Software are integrating the TRIM Context ECM solution with HP's StorageWorks Reference Information Storage System (RISS).

In the case of HP StorageWorks RISS / TRIM Context, the integration sees TRIM Context managed documents stored in the secure and highly scalable storage that RISS provides. Documents at every stage of their lifecycle will be stored in TRIM Context and RISS, from those undergoing active development (revision/version control) during the collaborative stage, through to those deemed as vital and to be held for perpetuity.

## Contact TOWER Software

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## Business Needs Addressed by HP RISS

Business Need	RISS Provision
Storage security (disaster protected)	Replicated and mirrored storage
Storage efficiency	Data compression, single instance storage
Retrieval / discovery	Integrated indexing tools and search portal
Email storage cost reduction	Automated, policy based bulk e-mail archiving of Exchange and Lotus Notes
Email governance (accountability)	Compliance mode automatic storage of Exchange and Lotus Notes e-mail
Document governance (accountability and audit ability)	All stored documents may be digitally signed, time stamped and prevented from deletion.
Application accessible	Extensive Application Programming Interfaces (API) for Line of Business and other application integration.
Easy capture	Bulk capture through API, SMTP, e-mail server, File Share import.
High performance, low cost, low maintenance	Grid computing / smart cell highly scalable with maintained performance and redundancy.

## Business Needs Addressed by TRIM Context

Business Need	TRIM Context Provision
Effective document management	Close integration with desktop authoring tools, proven management metaphors, well developed business rules and a comprehensive search facility.
Image management / imaging	Close integration with numerous image capture systems and inbuilt annotation, redaction, redlining abilities.
Document and records governance	Extensive archival retention management tools, comprehensive auditing facilities, granular end user functions management, extensive reporting and compliance with / certification against major international standards.
Business process management	Two targeted workflow abilities; one for simple serial workflow processes and the other for complex business process management to increase efficiency and transparency.
Information publication	A wide range of publishing facilities including; Web Content Management, web publishing, XML exporting, word processing merge output and e-mail distribution
Information capture	Import utilities, Email capture, directory monitoring and API for specialist capture needs.
Application accessible / information management platform	Extensive APIs (Application Programming Interfaces) for Line of Business etc. application integration and as a platform for application development.

## Integration Detail

The initial integration between HP RISS and TRIM Context delivers major benefits to customers immediately. It provides a total solution for enterprise-wide information management and storage needs. HP RISS is complemented by an enterprise level electronic document and records management solution and TRIM Context is complemented by a highly secure and scalable storage and compliance data management platform. In summary, the tight integration between TRIM Context and HP'S RISS provides the ability for TRIM Context to:

- define multiple logical Document Stores in a single HP RISS instance.
- have a combination of HP RISS and non HP RISS Document Stores if required to address the customers' business needs.

For More information please contact Dana Barnes at:

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## TRIM Context is now available through the Army's "IT e-mart"



Did you know? - TOWER Software is a member of the Army Small Computer Program. The mission of the Army Small Computer Program (ASCP) is to support all Army customers' commercial IT requirements – quickly and economically. They support the Army's Warfighter Network Centric Warfare objectives

by developing, implementing, and managing Information Technology contracts that provide comprehensive hardware and software solutions with Enterprise-focused support services within the Army Knowledge Enterprise Architecture.

ASCP strives to be the Army Enterprise's Single Center of Excellence for commercial Information Technology acquisition through continuously competitive contracts that provide economical, value-added, Networthy IT products and superior, performance-based IT services based on Army and DoD policy and standards compliance.

ASCP offers many different services to its customers personally and via their website. Using their own electronic e-commerce ordering system called '*it e-mart*' customers can order IT products and services, request quotes from vendors, do configuration checking, and search across our contracts right from their computer via the Internet.

Under the blanket purchase agreement between the Department of Defense and TOWER Software, customers can use ASCP and '*it e-mart*' to quickly purchase and deploy TRIM Context 6 down to their unit/agency.

For more information about the Army Small Computer Program, and TOWER Software's Enterprise Software Agreement please go to their website at:

<https://ascp.monmouth.army.mil/scp/index.jsp>

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## Department of Navy Wins NARA Records Management Award



Charley Barth, the Navy Director of Records and John La Raia, Assistant for Administration to the Under Secretary of the Navy

The Department of the Navy (DON) has been selected by the U.S. National Archives and Records Administration (NARA) to receive one of five Archivist Achievement Awards for outstanding accomplishments in Federal Records Management.

The Navy earned this award for its DON Enterprise Records Management Solution (ERMS), built on TOWER Software's TRIM Context enterprise content management solution. The Navy was recognized specifically for its ability to provide full-range lifecycle records management capabilities, up to and including disposition.

An extract from the award application sent to NARA stated: "The DON ERMS has enabled fundamental changes in ... record maintenance practices that have greatly improved our procedures. The DON ERMS has provided us capabilities for collaborative record access, maintenance, and review across the world-wide DON ... community that has enabled us to streamline our workflows and improve performance in all aspects of our work."

Through TRIM Context, the DON core configuration was deployed across the Navy, with each major organization receiving its own pre-populated TRIM Context repository. TRIM Context's core configuration capability was critical to achieving a rapid six-week deployment per repository across many disparate organizations. Each organization only needed to focus on its unique requirements, saving countless hours of effort and accelerating implementation.

To date, the ERMS program, using TRIM Context has enabled the capture of over 500,000 official records across 148 unique Navy processes. The NARA Archivist Achievement Awards are presented annually, recognizing outstanding Federal records management programs and activities that can be used as models for other organizations.

This year's award was presented at the 19th Annual Records Administration Conference (RACO 2007) in Washington, D.C.

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## TOWER Software Attends Microsoft Air Force Symposium

TOWER Software was pleased to be one of Microsoft's partners attending the Microsoft Air Force Symposium 2007 on March 21-22 in Redmond, WA. This annual event offers a forum for Air Force leaders and private industry to discuss and evaluate the contributions information technology can make in support of the Air Force's strategic mission.



As a Microsoft Gold Certified Partner, TOWER Software showcased its Enterprise Content Management platform TRIM Context. Additionally, TOWER Software highlighted its Sharepoint Portal integration and TASK Management solutions.

"This year's symposium provided TOWER Software an excellent opportunity to speak to Air Force leadership about the real-world successes TRIM Context installations inside the Department of Defense," said Steve Stennett, TOWER Software's vice president of Sales, North America.

"TOWER Software, teaming with Microsoft, is actively helping the Air Force ensure critical information is in the hands of the right personnel at the critical point of decision."

Microsoft and TOWER Software have worked closely on numerous Department of Defense ECM deployments, including US CENTRAL Command. Using TRIM Context, personnel have access to mission critical data in real time. We are proud to be a part of the Air Force Microsoft team bringing Net-Centric solutions to the war-fighter.

Microsoft's products serve as the foundation for TOWER Software's line of ECM Solutions. TRIM Context operates on the Microsoft platform, which includes the operating system, server, database, desktop, and the MS Office Suite. TOWER's products also integrate with, Sharepoint Portal Server and Microsoft's Live Communications Server (LCS).

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## Upcoming Events

[Army Human Resources IT Show – June 26<sup>th</sup> Arlington VA](#)

[TOWER Software DoD Seminar, August 17, Washington DC](#)

[FISC 2007 - August 1 - 2, Colorado Springs CO](#)

[LandWarNet Conference, August 21 - 23, Ft Lauderdale FL](#)

### About TOWER Software

With more than 20 years experience, TOWER Software works with customers to turn vast amounts of information into an accessible value-enhancing asset. TOWER Software's globally proven Enterprise Content Management solutions, empower organizations to achieve business success and compliance through best practice information management. The company's award-winning platform, TRIM Context, provides document management, records management, web-content management, imaging, workflow, and document-based collaboration in a single solution, enabling organizations to capture, manage, secure, and access information across the enterprise – from all forms of electronic data to physical records.

A privately held company founded in 1985, TOWER Software has deployed its solutions to over a million users worldwide, in government, pharmaceutical, energy and finance. To learn more about how TOWER Software can empower you to achieve success through information management, please visit:

[www.towersoft.com/na](http://www.towersoft.com/na)