



**FOR IMMEDIATE RELEASE**

Contact : Krista Curtiss  
TOWER Software North America  
Tel: 703-547-5920  
krista.curtiss@towersoft.com

PRESS RELEASE

## TOWER Software named Vendor of Record by The Government of Ontario, Canada

**Reston Virginia – January 5, 2006** – TOWER Software, the leading Enterprise Content Management (ECM) provider to government, announced today that it has been selected as a Vendor of Record (VOR) No. VOR 1007-05 to supply Records and Document Management System (R/DMS) Solutions for The Government of Ontario. The VOR arrangement has been established with a limited number of vendors to support the Government of Ontario in reaching its objectives.

The Government of Ontario is dedicated to the use of information technology to streamline the government's business and the delivery of services to the citizens of Ontario. As electronic records become the primary, even dominant means by which government business is transacted, communicated and documented, government has identified the need for deployment of R/DMS Solutions that:

- provide comprehensive, efficient access to authoritative information across multiple business locations and across multiple information technologies and storage media (including traditional hardcopy records)
- enable efficient routing of information in support of service delivery processes
- safeguard sensitive information against inappropriate disclosure
- ensure the ongoing availability of records as long as they have value, while expediting disposal, and associated cost savings, when these records cease to have value
- help support changes in business practices and culture that will in turn enable full and effective use of information resources.

TOWER Software's TRIM Context® solution is a single, integrated platform that securely manages business information in a single repository through its complete lifecycle. TRIM has been designed from the outset around the Records and Document Management or folder paradigm making it a very powerful solution for large scale, high integrity and secure Records and Document Management requirements.

"This agreement demonstrates the confidence that the Government of Ontario has in TOWER Software and TRIM Context®" says Jan Rosi, President of TOWER Software North America. "They recognize TOWER Software's ability to provide enterprise solutions and we look forward to delivering low risk successful implementations."

TOWER Software's TRIM Context provides Government Agencies with a Records Management system that is highly scaleable using an N-tier architecture that can be flexibly deployed across numerous large scale departments as well as different agencies to significantly increase the ability to find the right information in a timely fashion. Its current deployment of 360,000 seats across the US Navy and Marine



Corps Intranet (NMCI) is just one example of their enterprise wide success in the public sector worldwide. TRIM Context has been designed to address the business needs of the global public sector. As a Commercial-off-the-Shelf (COTS) product, it provides a solution which is low risk and fast to deploy.

TRIM Context manages and secures vital information assets, enabling the automatic capture of information while maintaining current daily procedures. The solution includes tightly integrated document management, email management, process management, and records management functionality in a single application. The single integrated system which consists of each of these functional components meets the needs of government agencies by providing:

- Records Management
- Document Management
- Workflow Management
- Web Based Records Management
- Alerts and Notifications
- Search and Reporting
- E-Mail Management
- Document Content Indexing
- Built-in Reporting Tools

TRIM Context seamlessly integrates with major desktop applications, enabling users to capture and manage business information in any format. This ensures information is captured securely and readily made available for access across the business.

Examples of successful installs of TRIM Context in Canada include Government of Newfoundland and Labrador, Government of New Brunswick and British Columbia Government.

### **About TOWER Software**

TOWER Software, the leading enterprise content management (ECM) provider to the public sector, delivers electronic document and records management (EDRM) solutions. TOWER Software's award-winning solutions empower organizations to manage and secure their vital information assets. By relying on its proven domain expertise, strong strategic partnerships, and powerful solutions, TOWER Software enables organizations to improve the accuracy of information on which business decisions are made; maximize efficiency by finding business critical information more quickly and easily; and achieve and maintain standards compliance across industries, resulting in sustained competitive advantage. TOWER Software is a privately held company with operations in North America, Europe and Asia-Pacific. For more information, visit [www.towersoft.com/na](http://www.towersoft.com/na).



TRIM Context is a registered trademark of TOWER Software. All rights reserved.  
Copyright 2006 © TOWER Software