



## **FOR IMMEDIATE RELEASE**

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PRESS RELEASE

### **TOWER Software Strengthens 15-Year Microsoft Partnership, Extends ECM Capabilities of Microsoft SharePoint**

#### ***Leading Enterprise Content Management Provider Renews Microsoft Gold Certified Partner Status, Acquires SharePoint Server Integration Solution***

February 21, 2007 — Canberra, Australia — TOWER Software, a proven global leader in Enterprise Content Management (ECM) solutions, today announced the strengthening of its 15-year partnership with Microsoft, including renewal of its Microsoft Gold Certified Partner status and its purchase of a Microsoft SharePoint integration solution.

TOWER Software delivers a complete information management platform through Enterprise Content Management (ECM). Its award-winning TRIM Context software enables organizations to manage, access and secure all information across the enterprise – from all forms of electronic data to physical records. TRIM Context is built on Microsoft technologies and provides seamless integration with Microsoft Office, including applications like Word and Excel, and Microsoft Outlook client and Exchange server messaging solutions. It also supports Microsoft SQL Server as a database repository.

As a Gold Certified Partner, TOWER Software has demonstrated expertise with Microsoft technologies and a proven ability to meet customers' needs. Microsoft Gold Certified Partners receive a rich set of benefits, including access, training and support, giving them a competitive advantage in the marketplace. One of the requirements for attaining Gold Certified Status – TOWER Software's Microsoft ISV/Software Solutions Competency – recognizes the skill and focus partners bring to a particular solution set.

TOWER Software's acquisition of a SharePoint integration solution from Unique World Software extends the complete set of ECM capabilities offered in TRIM Context to Microsoft SharePoint users. The combination of TOWER Software and Microsoft technologies provides users with best practice information management in addition to industry-leading ease of use and performance.

TRIM Context now natively provides a managed environment for content created in Microsoft SharePoint Server. This assists customers to meet their governance and compliance needs by applying key information management and risk mitigation disciplines to the sharing, security, access control and long term accessibility of authored material.

"TOWER Software's 15-year partnership with Microsoft and close integration with Microsoft's enterprise solutions – highlighted by the acquisition of a SharePoint integration solution – further assists organisations extend the ECM capabilities of their information management platforms," said Martin Harwood, CEO of TOWER Software.

"The Microsoft partnership and SharePoint acquisition are key elements in TOWER Software's mission to help customers meet their greatest information management and regulatory challenges," said Harwood. "We will continue to innovate and enhance TRIM Context as a leading ECM solution, providing document management, records management, web-content management, imaging, workflow and document-based collaboration in a single solution."



## About TOWER Software

With over 20 years experience, TOWER Software works with customers to turn vast amounts of information into an accessible value enhancing asset. TOWER Software's globally proven Enterprise Content Management solutions, empower organizations *to achieve business* success and *compliance* through best practice information management. The company's award-winning platform, TRIM Context, provides document management, records management, web-content management, imaging, workflow, and document-based collaboration in a single solution, enabling organizations to capture, manage, secure, and access information across the enterprise – from all forms of electronic data to physical records.

A privately held company founded in 1985, TOWER Software has deployed its solutions to over a million users worldwide, in government, pharmaceutical, energy and finance. To learn more about how TOWER Software can empower you to achieve success through information management, please visit: [www.towersoft.com](http://www.towersoft.com)

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